

## Message Text

UNCLASSIFIED

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ACTION COME-00

INFO OCT-01 AF-10 ISO-00 DODE-00 EB-08 NSAE-00 ICA-20  
TRSE-00 SOE-02 DOE-15 CIAE-00 AID-05 /061 W  
-----091768 050213Z /45  
R 040721Z AUG 78  
FM AMCONSUL JOHANNESBURG  
TO SECSTATE WASHDC 8018

UNCLAS JOHANNESBURG 1891

E.O. 11652: N/A  
TAGS: ESTC, SF  
SUBJECT: REQUEST FOR A RECOMMENDATION UNDER THE BIB-678P PROCEDURE  
(FORMERLY FC-1143)

REF: STATE 188671

1. DR. MARTIN, MANAGING DIRECTOR OF SMM INSTRUMENTS (PTY)  
LIMITED , STATES THAT FULL END-USE CERTIFICATION HAS BEEN PROVIDED FO  
R  
ABOUT TEN ORDERS PLACED WITH VARIAN EXPORT CORPORATION.
2. HE CONFIRMS THAT HIS COMPANY HAS AN EXCLUSIVE SALES  
AGREEMENT WITH VARIAN CORPORATION, TRANSACTIONS USUALLY  
BEING ON AN INDENT BASIS, ALTHOUGH SOME INVENTORIES ARE HELD.
3. SMM WAS FORMED RECENTLY TO TAKE OVER THE NON-PHARMACEUTICAL  
BUSINESS IN SOUTH AFRICA OF G.D. SEARLE, SKOKIE, ILLINOIS.
4. COMMENT. SMM APPEARS TO BE A RESPONSIBLE AND CAPABLY  
MANAGED ORGANIZATION, FAVORABLY REPORTED ON IN THE TRADE AND BY ITS  
BANKERS. WE PERCEIVE NO COMMERCIAL OR ECONOMIC REASONS FOR  
DENYING THIS TRANSACTION, AND THE EMBASSY PERCEIVES NO POLITICAL  
OBJECTIONS TO ACCEPTABILITY OF THE COMPANY AS A PARTICIPANT  
(SALES AGENCY) UNDER THE DIB-678P PROCEDURES.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** STRATEGIC TRADE CONTROLS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978JOHANN01891  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780320-1392  
**Format:** TEL  
**From:** JOHANNESBURG  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780898/aaaadeps.tel  
**Line Count:** 55  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 54fb356a-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 188671  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1838375  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REQUEST FOR A RECOMMENDATION UNDER THE BIB-678P PROCEDURE ( FORMERLY FC-1143)  
**TAGS:** ESTC, SF  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/54fb356a-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014